

Recruitment Pack

Partnerships Support Officer – Permanent Contract

Cork and Southeast Simon Community's goal is to prevent and end homelessness across the southern region of Ireland. We work to support people to address the challenges that may have contributed to them becoming homeless and help people access affordable housing. Cork Simon's Fundraising Team works strategically to raise the necessary funds so Cork Simon can provide its lifesaving services.

The team is now seeking to recruit a Partnerships Support Officer.

What we offer:

- ✓ 35 hour working week (we will consider a reduced working week for the right candidate – see Additional Information on Page 6 for more detail)
 - ✓ Five weeks' annual leave
 - ✓ Pension Scheme membership
 - ✓ Office based role with the option of working from home one day per week
 - ✓ Time off in lieu (TOIL) system in place
 - ✓ Excellent peer support
 - ✓ A positive and welcoming environment
 - ✓ Excellent training opportunities
 - ✓ Realistic milestones with a clear process for achieving them
 - ✓ Autonomy to manage own workload
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About the Partnerships Support Officer Role

A member of the Partnerships Team, within the Fundraising Department, the Partnerships Support Officer plays a pivotal support role in providing an excellent donor experience to Cork Simon and Southeast Simon' Community and Corporate donors, fundraisers, volunteers and partners. The Partnerships Support Officer will fulfil the administration requirements and coordination of logistics for the programme of partnerships fundraising and donor engagement activities, events and campaigns.

The Partnerships Support Officer will provide excellent donor care by maintaining excellent donor records, acknowledging donor giving in a timely fashion and following through on donor requests. The Partnerships Support Officer will be the first point of contact for new and prospective community or corporate donors, responding to any queries by phone, email or in person in the fundraising office.

The Partnerships Support Officer will contribute to the achievement of the objectives and targets of the Partnerships Team. Joining a small team the Partnerships Support Officer will work closely with the Senior Corporate Partnerships Officer and the Senior Community Partnerships Officer and will report to the Head of Partnerships.

About the candidate

This role would suit a strong administrator with great relationship building and customer service skills; someone who can work in a busy environment without compromising on attention to detail and numerical accuracy.

The candidate should be a good communicator and enjoy speaking to donors, a good phone manner is essential. They should enjoy working as part of a team. The role also requires someone who is comfortable working to milestones.

A candidate with a minimum of two years' experience in one or more of the following areas would be suitable for this role, fundraising, customer service, administration, project coordination, sales, marketing. The successful candidate will have excellent customer service, organisational, attention to detail, and IT skills. They will have initiative and a sense of ownership over their work. They will be able to prioritise, be flexible, manage a varied and changing workload without compromising on quality or accuracy.

The successful candidate will be supported through their induction to increase their knowledge and ability to deliver on the responsibilities outlined here. Further training and ongoing support will be available.

Cork Simon Community is committed to equality of opportunity

Job title:	Partnerships Support Officer
Project:	Fundraising
Based in:	Cork Simon Fundraising Office, 4 Lapp's Quay, Cork T12 KT61
Reporting to:	Head of Partnerships
Catchment Area:	Cork, Kerry, Waterford, Carlow, Kilkenny, Wexford and South Tipperary
Objective:	As a key member of the Partnerships Team, within the Cork and Southeast Simon Fundraising Department, the Partnerships Support Officer will deliver excellent donor care and carry out related administrative activities associated with the Corporate and Community Fundraising income streams, activities and supporters in the region.

Key Tasks:

1. Donor Care (45%)

- 1.1 Respond to queries from Partnerships supporters in a timely and appropriate manner
- 1.2 Record all donor information accurately and in a timely manner including, donor preferences, information about giving or activities and in line with GDPR regulations.
- 1.3 Implement donor journeys for different donor segments.
- 1.4 Set up donor records promptly and acknowledge donors appropriately and in accordance with their preferences and in a timely manner.

1.5 Devise and implement systems for monitoring and maintaining database integrity to ensure donor details and donor journeys are recorded correctly, and take appropriate action as required.

1.6 Maintain long term relationships with a range of donors and volunteers.

1.7 Liaise with Donor Services Officer to ensure 1.2 is carried out effectively and efficiently and that donations are recorded accurately.

2. Administration (30%)

2.1 Liaise with Senior Partnerships Officers and ensure all activities, outputs and records are delivered and maintained to a high standard and comply with organisational policies and legal requirements e.g. GDPR, The Charities Act, Guidelines for Charitable Organisations on Fundraising from the Public.

2.2 Fulfil administrative requirements of Partnerships activities

2.3 Communicate and report on activities to Head of Partnerships in an appropriate and timely manner

2.4 Provide accurate and relevant reports on Partnerships activity as required

3. Coordination and logistics (25%)

3.1 Coordinate the preparation and delivery/collection of Fundraising material for all Partnerships donors, activities and events in a timely manner.

3.2 Fulfil coordination of support material and logistics requirements of Partnerships activities.

3.3 Ensure adequate stock of Fundraising materials to process all work.

3.4 Undertake annual stock take and maintain in good order and research and order additional materials as required.

3.5 Supervise Partnerships Team temporary staff and office volunteers.

4. Other

4.1 Work to Cork Simon Community values and ethos

4.2 Participate in the Supervision process

4.3 Adhere to Fundraising Department policies and procedures

4.4 Adhere to Cork Simon Community policies and procedures

4.5 Participate in training as required

4.6 Carry out any other duties as required by the Partnerships Administration and Donor Support Officer as consistent with the responsibilities of the job

5 Teamwork

5.1 Work as part of the Partnerships team

5.2 Work as part of the Fundraising Department team

5.3 Participate in, and contribute to, team meetings

5.4 As required, liaise with Simon Communities of Ireland and other local Communities

5.5 As required liaise with colleagues in other departments and teams within Cork Simon to carry out the responsibilities of the post effectively and appropriately

5.6 Identify opportunities for, and ensure the effective and appropriate use of Cork Simon Community volunteers in Partnership fundraising activities

6 Key Performance indicators

6.1 Excellent Donor Care effectively and appropriately provided.

6.2 Up to date and accurate donor records.

6.3 Activities completed to a high standard within timelines and to deadlines.

6.4 Effective and appropriate Teamwork.

6.5 Active engagement with the Cork Simon model of Supervision and Implementation of Individual Learning Plan as agreed with the Head of Partnerships.

7 Skills Required

- 7.1 Ability to build and maintain long-term relationships with a range of donors
- 7.1 Excellent IT skills particularly Salesforce skills.
- 7.2 Excellent organisational and administrative skills.
- 7.3 Problem Solving skills
- 7.4 Excellent interpersonal and communication skills.
- 7.5 Attention to detail
- 7.6 Excellent analytical, numeric and report writing skills
- 7.7 Ability to manage own time and workload
- 7.8 Ability to work on own initiative and as part of a team
- 7.9 Ability to cope with changing priorities and a varying workload
- 7.10 Flexibility
- 7.11 Confidentiality and discretion
- 7.12 Presentation and Public Speaking Skills

All members of the Partnerships Team are required to represent Cork Simon at events and functions and to travel to off-site locations to carry out the functions of the post during and outside normal office hours as required.

Personal Specification

Partnerships Support Officer

Specification	Essential	Desirable
Knowledge	Administrative systems	Financial Systems
	An understanding of and support for the values and ethos of Cork and Southeast Simon Communities	Fundraising
		Voluntary sector
		Homelessness
Skills	Customer Service/ Donor Care	
	Attention to detail	Salesforce
	High accuracy	
	Comfortable on the phone	
	Numeracy	
	Interpersonal and communication	
	Organisational and administrative	
	IT	
	CRM	
	Time and workload management	
Ability	Work on own initiative, under direction and as part of a team	
	Adapt to changing priorities and a varying workload without compromising on quality or accuracy	
	Meet deadlines	
	Work in a busy office environment and maintain high standards of work	
	Delegate tasks to volunteers/ temporary staff	
	Identify and implement efficiencies and improvements to systems	
	Work outside of regular working hours/ attend cheque presentations/ fundraising events on occasion if required	
Experience	Minimum of 2 years' experience in one or more of the following areas: fundraising, customer service, administration, project coordination, appropriate and transferable experience	Call Centre/ Telephone
		Handling of bank account details, credit/ debit card information
Personal Attributes	Confidentiality and discretion	
	Team focus	
	Detail and accuracy orientated	
	Creative approach to problem solving, solution focussed	
	Commitment to values of Cork and Southeast Simon	
	Flexibility	
Qualifications	Leaving Certificate	Relevant Third Level Qualification
Other	Full Driving Licence and access to own transport	

Additional Information

Job title	Partnerships Support Officer
Vacancy	Permanent contract subject to a 6-month probation period.
Location	4 Lapps Quay, Cork, T12 KT61
Working Hours / Shift Pattern	<p>35 hours per week Normal working hours are Monday - Friday, 9am to 5pm.</p> <p>Would consider reduced working week of 28 hours for the right candidate. Working hours and shift pattern will be agreed with the successful candidate within the above parameters.</p> <p>There will be the option of working from home, one day per week.</p> <p>There will be occasional work outside of regular working hours to attend cheque presentations/ fundraising events, with prior notice. Time off in lieu will apply for this.</p>
Breaks	Daily unpaid break(s) of 60 minutes in total
Salary	<p>Starting salary is assessed according to experience.</p> <p>Salary scale: €32,745, €33,695, €34,674, €35,681, €36,452, €37,550, €38,957.</p> <p>Salary Scale is based on a 35-hour week.</p>
Annual Leave	5 weeks annual leave pro rata
Occupational Pension Scheme (Defined Contribution Scheme)	<p>Compulsory membership on completion of 6 month's service.</p> <p>Employer contribution 5%.</p> <p>Employee contribution is minimum 3% with option of Additional Voluntary Contribution (AVC).</p>
Death in Service Benefit Group Scheme	<p>Compulsory membership on completion of 6 month's service. Death in Service Benefit contribution is approximately €1.15 per week. Benefit is twice annual salary.</p>
Health Insurance Group Scheme	Optional Laya Healthcare membership. 5% group discount applies. No employer contribution.
Transport	Full Driver's License and access to own car is a requirement.
Closing Date:	12 noon, Tuesday 21 October 2025
Interview details	<p>Interview will take place on Wednesday 29/10/25 between 9am and 1pm or on Thursday 30/10/25 between 9am and 5pm. Interview format comprises a skills test and panel interview. Interview duration is approximately one hour.</p> <p>Interviews will take place at Cork Simon Fundraising Office, 4 Lapp's Quay, Cork T12 KT61</p>